

AIM UNIVERSITY GROUP

Become A Team Leader

With responsibility for the development of our global salesforce of Authorized Recruiting Agents and managing the sales operations

Here are tangible benefits to becoming a Team Leader. You will:

- 1) Update your resume with your educational designation in *Global Workforce Development: Leading and Managing Teams for Sales Productivity*
- 2) Add new work experience and skills to your resume. Example, two (2) years of experience in managing cross-national sales team with 200 people and a \$____ sales portfolio. I've demonstrated skills in building teams, cross-national workforce development, leading teams, one-on-one coaching, managing team operations such as sales planning, sales strategy etc.
- 3) New knowledge and skills. You'll not only be learning about best practices in sales management and cross-cultural team leadership, but you'll also be gaining hands-on training in designing sales plans, creating sales strategy, selecting sales channels, creating contents for personal selling and mass market, doing one-on-one-coaching, building and motivating teams, team operations management, and more

You Can Earn From Multiple Stream Of Income

- 1) Add Students, Agents, and Team Leads to your portfolio.
- 2) You can choose a strategy that works for you. That is, recruit Student Recruiting Agents and Team Leaders only, or recruit Students, Student Recruiting Agents and Team Leaders.
- 3) Earn 5-10% from every dollar that your Agents earn. You'll negotiate the % terms with your Agents based on the services that you'll be offering them.
- 4) Earn as much as \$150 for every single Agent you sign-up for Team Leader.
- 5) Get a stipend of up to \$350 monthly and \$2,000 for 50,000 points in your portfolio
- 6) Your Agents will be referring new Agents. This means that you'll have a built-in market to recruit Team Leaders because your team members are not authorized to recruit team leaders, they can only recruit other Agents.
- 7) Money will be in your portfolio within 24-hours that your Agents register to become Team Leaders.
- 8) Whatever you choose – your portfolio will always have money, and the training fee will pay for itself.

Learning Activities

To increase your learning and engagement, we're using different practical and interactive elements: traditional lecture, PowerPoint, video, audio, field study, abstract models, diagrams, case studies, concept maps and real examples to help connect what you're learning to your role as Team Leader to make the information and learning experience more practical, relevant, relatable, and meaningful to you.